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Modcomp Systems & Solutions Named to Everything Channel's VAR500 List 17th Annual List Ranks North America's Top 500 Technology Integrators

Deerfield Beach, FL, October 13, 2011 – Modcomp Systems & Solutions today announced it has been recognized by [Everything Channel](#) as a part of [CRN's](#) 2011 VAR500 list, which ranks the top technology integrators in North America. Featuring the highest producing technology integrators and solution provider organizations in the IT channel, the VAR500 rankings consider earnings from hardware sales, software sales and managed IT services. Modcomp Systems & Solutions placed 166 in the 17th annual ranking.

The VAR500 is a list of the largest value-added resellers, solution providers and integrators in North America by revenue size. Revenue size is determined by the amount of annual products and services sold over the course of 2010.

"We will continue investing in our IT Professionals, which is truly Modcomp's differentiating factor when it comes to delivering Best of Breed Solutions to our customers," said Victor Dellovo, President of World Wide Operations, Modcomp Systems & Solutions.

"The VAR500 represents the top performing solution providers in the IT community," said Kelley Damore, VP, Editorial Director, Everything Channel. "Vendors of all sizes rely heavily on the VAR500 list to find those solution providers best suited to sell their products. VAR500 honorees are considered trusted business advisors, integration experts, and invaluable partners. Even more importantly, they solve customers' biggest IT business problems through product integration, training, consulting and services."

VAR500 Executive Conference and Awards

The 2011 VAR500 list was announced at the [VAR500 Executive Conference and Awards](#), an elite two-day conference designed for high level executives to meet with VAR500 companies to discuss business models, technology offerings, and partnerships. Held June 13-14 at the Sawgrass Marriot in Jacksonville, Florida, the conference focused on channel marketing strategies and direction, offering actionable content to the top Solution Provider organizations in North America. Attendees learned the secrets for uncovering new market opportunities from industry experts, peers and fellow VAR500 companies.

A sample of the VAR500 list will be published in print and online at [CRN.com](#) on June 20, 2011.

Modcomp Systems & Solutions

Founded in 1970, Modcomp is, at its core, a solutions provider.

Modcomp is a technology company that evaluates its clients' current technologies, and creates aligned solutions for their unique environment. Modcomp offers implementation services, network



design, user training, and product maintenance for all hardware and software environments through a highly trained and skilled team of technical and sales experts. Modcomp is “vendor agnostic”; it offers the best solution available in the industry that is best suited to your needs, leveraging its third-party relationships and in-depth knowledge to develop the unique solution necessary for your business success.

Modcomp makes things happen; solving problems and not simply selling products. With a careful eye on the latest technologies to market, and ear to its customers’ needs, Modcomp is nimble enough to respond to opportunities as they arise, and boasts a corporate structure that enables ideas to quickly become realities, realigning solutions in an incredibly short time frame.

Modcomp, a publicly traded international company (NYSE: CSPI) listed in the VAR500, has over 30 years experience in technological developments and specialized areas of computing, including the very latest in Unified Communications, Storage & Disaster Recovery, Virtualization & Cloud Computing, Security & Compliance, Network Infrastructure & Design, Managed Services, Applications & Software Design.

Modcomp: Trusted, respected, innovative, and a visionary leader in revolutionary technology that can take you into the 21st century – and beyond.

Everything Channel

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a [UBM](http://www.ubm.com) company. To learn more about Everything Channel, visit us at <http://www.everythingchannel.com>.

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UBM (UBM.L) focuses on two principal activities: worldwide information distribution, targeting and monitoring; and, the development and monetization of B2B communities and markets. UBM’s businesses inform markets and serve professional commercial communities - from doctors to game developers, from journalists to jewelry traders, from farmers to pharmacists – with integrated events, online, print and business information products. Our 6,500 staff in more than 30 countries are organized into specialist teams that serve these communities, bringing buyers and sellers together, helping them to do business and their markets to work effectively and efficiently.

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